

# THE REAL DEAL

"by GEORGE!"



## MEET CYNTHIA "CINDY" CARTER

Cindy Carter is a dedicated North Carolina Real Estate Broker with a sharp eye for detail and a passion for helping clients find the perfect fit.

A retired neonatal respiratory care practitioner and longtime YMCA fitness instructor, she brings care, focus, and energy to every transaction.



A proud Raleigh resident and Carolina Hurricanes fan, Cindy is all about results—and making the process feel effortless.

**CALL CINDY TODAY:  
CYNTHIA CARTER  
(919) 215-0554**

## SPRING IS ALMOST HERE!

Spring in NC isn't just a change in weather—it's the start of the most active real estate season of the year. Inventory typically increases, buyer activity rises, and homes often show better with improved curb appeal, longer daylight hours, and outdoor spaces back in use. For buyers, it means more choices and fresh listings; for sellers, it's the prime window for visibility, competition, and stronger market exposure—making spring one of the most strategic times to make a move across Central North Carolina.



Which North Carolina coastal region becomes a top real estate and vacation destination every spring due to mild weather and early tourism season?

SEND YOUR ANSWERS TO;  
[GEORGE@GEORGEWHITEREALTY.COM](mailto:GEORGE@GEORGEWHITEREALTY.COM)  
 (919) 868-6648

TRIVIA

BY GEORGE!

## MARKET STATS



Median  
Sales  
Price

Days  
On  
Market

Active  
Inventory

|               |        |    |     |
|---------------|--------|----|-----|
| Raleigh       | \$513k | 39 | 809 |
| Garner        | \$418k | 62 | 137 |
| Clayton       | \$377k | 59 | 284 |
| Cary          | \$602k | 38 | 159 |
| Benson        | \$381k | 88 | 100 |
| Fuquay-Varina | \$479k | 37 | 318 |

Based on Data from Domus Analytics Feb. 2026  
 Single Family Homes:

## SPRING PREP STARTS IN MARCH

- Clean gutters + check drainage
- Inspect roof and siding
- Service HVAC before AC season
- Refresh mulch and landscaping
- Check crawl space moisture
- Power wash exterior surfaces
- Prep patios, decks, and porches



GEORGE WHITE  
REALTY

LISTINGS

4642 CHELTENHAM RD  
FAYETTEVILLE



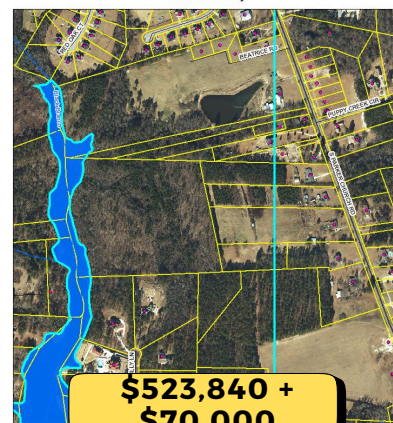
**\$214,900**

514 S. 5<sup>TH</sup> ST.  
SMITHFIELD



**\$469,900**

Hoke County



**\$523,840 +  
\$70,000**

S PARKER CH RD  
RAEFORD

LISTINGS COURTESY OF:  
THE NEW REALTY GROUP

204 W HILL ST. **\$170,000**

207 2<sup>ND</sup> ST. ERWIN **\$75,000**

